



**For the attention of: Potential Bidders**

Our ref: R1000123484 – Data Analytics FY17/18

17 August 2017

**OPEN COMPETITION – DATA ANALYTICS FY17/18**

Dear Sirs,

1. Further to the R-Cloud Advert published on the 17 August 2017 you are invited to tender for the subjected requirement in accordance with the attached documentation.
2. The anticipated date for the contract award decision is 22 September 2017, please note that this is an indicative date and may change.
3. You must submit your Tender to arrive no later than 1200 Friday 15 September 2017.
4. This requirement is being published for an Open Competition under R-Cloud between the Cyber and C4ISR capability areas' your Tender will be evaluated as part of an overall evaluation within the particular lot so may be evaluated against a supplier under a different capability area.

**INSTRUCTIONS ON PREPARING TENDERS**

1. You must tender for all of the Contractor Deliverables listed in the attached Statement of Requirement (in a particular Lot). The Authority reserves the right to reject your Tender where you have not tendered for all of the Contractor Deliverables (within a particular lot). You are entitled to bid for multiple Lots however, each lot should have a diferent proposal.
2. Your Tender must be written in English, using Arial font size 11. Prices must be in £GBP and in the structure in the requirement. Diagrams, graphs, and tables are not included in this requirement and are encouraged.
3. Your tender must be valid / open for acceptance for 60 calendar days.
4. Any desirable requirements or options costed outside the scope of the essential requirements shall remain valid for 6 months after 31 March 2018.

## **CLARIFICATION QUESTIONS**

Any clarification questions must be sent to the undersigned to [jmvleuven@dstl.gov.uk](mailto:jmvleuven@dstl.gov.uk) the responses will be collated and shared via the R-Cloud portal. The deadline to receive clarification questions is Friday 1 September the Authority will release them all on Friday 8 September, unless a large number of clarifications are received then the Authority will release them iteratively. Clarification questions received after Friday 1 September 2017 may not be answered.

Yours faithfully



Mat van Leuven  
Commercial Manager